

Service Suppliers



Why
join?



About the British Metals Recycling Association

The British Metals Recycling Association (BMRA) represents some 250 organisations working across UK's £5 billion metal recycling sector.

The BMRA is the first port of call for both those inside and outside of the industry. Comprising a team of technical and communications specialists, the Association is able to help members navigate many of their business' challenges.

We have close working relationships with key stakeholders in the Home Office, Defra, the Department for Business, Innovation and Skills , the Environment Agency, Local Authorities, Police Services, the Health and Safety Executive, etc. This allows us to be an effective voice for the metals recycling industry in the UK.

We constantly seek political support for domestic metals recycling and call for the advancement of domestic manufacturing using recycled metal content.

When it comes to legislation and regulation, the Association lobbies at a national, European and international level to shape key issues and to ensure companies operating in the metals recycling industry are treated in a fair and consistent manner.



Why join?

As a service member of the BMRA, you have access to over 200 of the most reputable metal recycling companies. You will also benefit from the work carried out by the Association on behalf of the industry.



Be **heard**

To help you stand out from the crowd, we limit the number of companies that can join in any given service area.

Every service member can access a list of ordinary members, and you can also send a branded PDF mailing using the BMRA's own internal bulletin system. As well as news about account wins, you can submit articles to the BMRA website. While impartial, such articles are an ideal way for you to highlight your knowledge and share best practice.



Be **seen**

As a service member, you will be listed in a bespoke directory that is front and centre of the BMRA website experience for ordinary members. Service members will soon be able to upload PDFs of their equipment/plant manuals as well as operator instructions.

We will also help you run On-Site demonstrations to show potential customers how your service and/or equipment works in practice. Alternatively, you can host a meeting using the facilities at our Huntingdon offices.



Be **aware**

You will receive regular briefs about changes to legislation and regulations, joint-agency weeks of action and policy changes as well as regular industry updates. You can also access a large library of documents, articles, interviews and guidance.



We receive thousands of calls from members of the public every year looking for a local scrap yard and we either refer them to our website or find a recycler for them.



Be **canny**

As a service member, you can still take advantage of the deals and special offers available to ordinary member of the BMRA.

These include:

- Access to a free professional business support phone line, with no limit to the number of times you call.
- Operator competence training at cost.
- Access to a firm of solicitors, at a reduced rate, with the expertise on a host of issues faced by the industry.
- Preferential rates on an insurance package that is specifically tailored to the needs of our industry.
- A discounted rate on new Toyota and Lexus vehicles that amount to a saving of up to 20%.

As we are constantly seeking out new partners that can deliver added value to our members, this list of additional benefits changes on a regular basis.

In an industry that relies on contacts, the BMRA hosts a number of networking opportunities throughout the year that enable you to meet other companies operating in the metals recycling industry and to discuss the issues you face doing business in a highly regulated industry.

From our annual dinner to our event days, you will be able to choose the networking opportunity that suits your needs at that time.

About **BMRA** members

With over 250 members, the BMRA represents the complete range of metal recycling companies who embody the entire supply chain of the industry.

Our service members comprise small, highly specialised businesses right up to the largest equipment and plant suppliers in the world.

But don't take our word for it... Here is what they say about us:

“ Being able to say we are members of the BRMA gives our clients the confidence that they are working with a business that is legitimate and respected in the industry. ”

E H Hassell & Sons Ltd

“ Every BMRA member is potentially a customer for RECY Systems. The BMRA is widely accepted as the voice of the industry and as a service member we want to hear about industry and environmental developments first hand so we can continue to develop our RECY software in line with the various authorities requirements. ”

RECY Systems

“ Our membership of the BMRA provides us with an excellent insight into the recycling industry. Their in-house experts are really well informed and keep an eye on the legislative horizon ensuring their members know what to expect. This is achieved in an accessible, friendly way. A great combination of knowledge and accessibility means we don't need to think twice about renewing our membership each year. ”

Mayer Environmental

How to **join?**

Joining the BMRA is easier than you think. All you need to do is fill in the application form, which can be downloaded from the BMRA website, and nominate two references who, ideally should be existing members where possible.

However, to ensure metal recycling companies an access the latest technology and services, we also welcome applications from companies looking to supply the industry. If this is the case, we will work with you to identify acceptable references.

Currently, there is a flat fee for service member companies to join the Association of some £1,500.*

While annual payments remain more popular, members can also take advantage of staged payments.

If you are still in doubt about whether to join the BMRA, and would like to discuss it, give us a call.



BMRA

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**2016 indicative price only*