

# Metal Dealers



Why  
**join?**

A large, light green arrow graphic is positioned behind the text. The arrow starts at the top left, curves around the top and right, and points downwards towards the word 'join?'. The arrow has a slight gradient and a soft shadow effect.

# About the British Metals Recycling Association

The British Metals Recycling Association (BMRA) represents some 250 organisations working across UK's £5 billion metal recycling sector.

The BMRA is the first port of call for both those inside and outside of the industry. Comprising a team of technical and communications specialists, the Association is able to help members navigate many of their business' challenges.

We have close working relationships with key stakeholders in the Home Office, Defra, the Department for Business, Innovation and Skills , the Environment Agency, Local Authorities, Police Services, the Health and Safety Executive, etc. This allows us to be an effective voice for the metals recycling industry in the UK.

We constantly seek political support for domestic metals recycling and call for the advancement of domestic manufacturing using recycled metal content.

When it comes to legislation and regulation, the Association lobbies at a national, European and international level to shape key issues and to ensure metals recycling companies are treated in a fair and consistent manner.



# Why join?

When you are a member of the BMRA, you can access a wealth of knowledge, information and advice from experts in the field, be that through a face-to-face meeting, phone call or the website.



## Be heard

With contacts in many governmental bodies, the BMRA is ideally placed to share any concerns you may have and bring their attention to specific issues.

Where possible, we will also support you should be find yourself facing issues with the Environment Agency or HMRC, for example.



## Be aware

You will receive regular briefings about changes to legislation and regulations, joint-agency weeks of action and policy changes as well as regular industry updates.

Members can also access a large library of best-practice guidance documents, articles and interviews, statistical data, and the BMRA's health and safety manual.



## Be seen

As a member, you will be listed in the directory section of our website, which regularly sees over 25,000 hits per month. The majority of these hits will result in a phone call or a click through to your website.



*We receive thousands of calls from members of the public every year looking for a local scrap yard and we either refer them to our website or find a recycler for them.*



## Be canny

Moreover, you can enjoy a host of deals and special offers simply because you are a member of the BMRA. These include:

- Access to a free professional business support phone line, with no limit to the number of times you call.
- Operator competence training at cost.
- Access to a firm of solicitors, at a reduced rate, with the expertise on a host of issues faced by the industry.
- Preferential rates on insurance packages that are specifically tailored to the needs of our industry.
- A discounted rate on new Toyota and Lexus vehicles that amount to a saving of up to 20%.

As we are constantly seeking out new partners that can deliver added value to our members, this list of additional benefits changes on a regular basis.

In an industry that relies on contacts, the BMRA hosts a number of networking events throughout the year that enable you to meet fellow recyclers and to discuss the issues you face doing business in a highly regulated industry.

From our annual dinner to our On-Site demonstrations by service members, you will be able to choose the networking opportunity that suits your needs at that time.

# About **BMRA members**

With over 250 members, the BMRA represents the complete range of metal recycling companies who embody the entire supply chain of the industry. We have small, family-run business right up to large multinationals.

At the same time, amongst our service members, we have some of the largest equipment and plant suppliers in the world.

But don't take our word for it... Here is what they say about us:

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*“ Together, as members of the BMRA, we can support the innovation of new metal recycling techniques and lobby stakeholders to keep the UK at the forefront of the profitable world recycling industry. ”*

**Mellor Metals**

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*“ Being a member of our industry's trade association means that, as a company, we have a voice when it comes to influencing important regulations and governmental policies. It is much harder, if not impossible, for individual companies to bring about change. ”*

**Recycling Lives**

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*“ We choose to be a member of the BMRA as it is the association that best represents our interests in the scrap metal industry. We receive contacts from other business throughout the world because they use the BMRA website to find suitable companies. The BMRA sends us alerts and guidance on changes to legislation and about challenges the industry is facing. ”*

**Wye Valley Group**

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# How to join?

Joining the BMRA is easier than you think. All you need to do is fill in an application form, submit a tonnage declaration along with two references, who should be existing members where possible.

The application form can be download from the BMRA website.

The cost of membership depends on your declared tonnage, which should be your company's total annual ferrous and non-ferrous recycling amounts combined.

Category	Tonnage band	Cost*
<b>A</b>	Up to 5,000 tonnes	£1,100
<b>B</b>	5,001 – 15,000 tonnes	£1,300
<b>C</b>	15,001 – 25,000 tonnes	£1,500
<b>D</b>	25,001 – 40,000 tonnes	£1,800
<b>E</b>	40,001 – 70,000 tonnes	£2,500
<b>F</b>	70,001 – 100,000 tonnes	£3,300
<b>G</b>	100,001 – 250,000 tonnes	£4,300
<b>H</b>	250,001 – 500,000 tonnes	£6,300
<b>I</b>	500,000+ tonnes	£8,400

*\* 2016 Indicative prices only*

While annual payments remain more popular, members can also take advantage of staged payments.

If you are still in doubt about whether to join, and would like to discuss it, give us a call.

## **BMRA**

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